

# CENTRAL INTELLIGENCE AGENCY

## INFORMATION REPORT

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<b>COUNTRY</b>	East Germany/USSR	<b>REPORT</b>	
<b>SUBJECT</b>	Soviet Trade Delegation Transactions with DIA-Chemieausrustungen	<b>DATE DISTR.</b>	21 January 1955
<b>25X1</b>		<b>NO. OF PAGES</b>	3
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<b>PLACE ACQUIRED</b>		<b>REFERENCES</b>	

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This is UNEVALUATED

THE SOURCE EVALUATIONS IN THIS REPORT ARE DEFINITIVE.  
THE APPRAISAL OF CONTENT IS TENTATIVE.  
(FOR KEY SEE REVERSE)

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- In mid-July 1954, representatives of DIA-Chemieausrustungen conducted negotiations with Soviet Trade Delegation representatives of Mashinimport. The negotiations were conducted in the Trade Delegation offices, located in the eastern wing of the Soviet Embassy building on Unter den Linden. The Trade Delegation has conference rooms set aside on the ground floor of this wing to which visitors, such as DIA representatives, are directed after being announced by the receptionist, and to which the appropriate Soviet trade representative then comes to conduct the necessary negotiations or discussions. These rooms are all located along the side of the building facing on Unter den Linden.<sup>1</sup>
- At this meeting, the main topics of discussion were the outstanding deliveries by DIA-Chemieausrustungen of pumps against Soviet orders, and discussion of probable Soviet orders for 1955 delivery. The negotiations were conducted merely on a technical basis, and, because of the backlog of undelivered items, new delivery deadlines were set by the Soviets. No commitments with regard to Soviet orders for 1955 could be made by the Mashinimport representatives, since they had not yet received any instructions in this regard from Moscow.
- The business dealings between DIA representatives and the Soviet Trade Delegation representatives are concluded in accordance with the usual practices in international business transactions. However, occasional differences of opinion can very often only be resolved after many weeks or months, since the Soviet Trade Delegation is not empowered to make concessions or changes on its own authority, but must in each case await definite instructions on each problem from Moscow.
- The Soviet Trade Delegation representatives who represent Mashinimport and who deal with DIA-Chemieausrustungen are the following:
  - Bychkov (fnu) - Representative of Mashinimport Moscow, so-called "Abteilungsleiter". He is authorized to sign or validate export contracts in all amounts. He is an outstanding commercial specialist (hervorragender Kaufmann), who also has some technical knowledge.

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(NOTE: Washington distribution indicated by "X"; Field distribution by "#".)

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-2-

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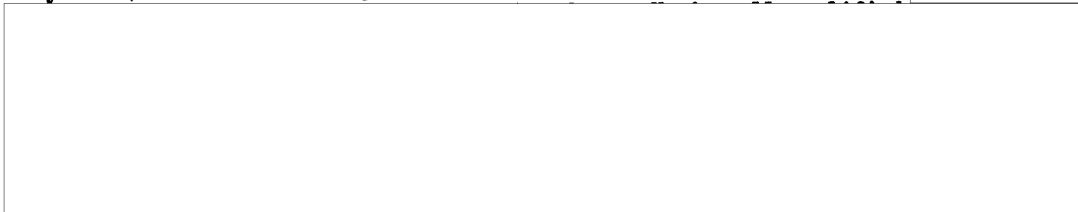
b) Gocharenkov (fnu) - Technical purchasing representative of Mashinimport, Moscow.

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c) Semyonov (fnu)<sup>2</sup> - Technical purchasing representative of Mashinimport.




5. Representatives of DIA-Chemieausruestungen who deal with the Soviet Trade Delegation include:


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Alfred Berger, Berlin-Zeuthen, SED member.

Kurt Bransch, Berlin-Schoeneweide, SED member.

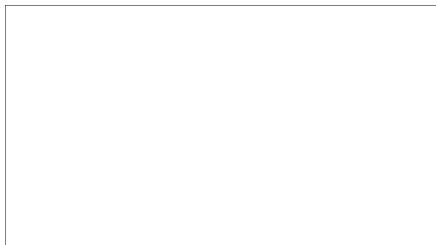
Rudolf Hintze, address unknown, SED member; travels a good deal in the Near East.

1.  Comment: For sketch of the Soviet Trade Delegation office see page 3.

2.  Comment: Possibly id/w Aleksandr Vasilyevich Semenov.

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